

2024 Gemtek's Earnings Call

December 11, 2024

A photograph of Donald Trump in a dark blue suit and striped tie, standing in a grand hall with high ceilings and multiple American flags in the background. He is raising his right fist in a gesture of solidarity or triumph. The lighting is warm, and the overall tone is patriotic.

Donald Trump Returns to the White House



Opportunities

1. Changes from Indirect to **Direct Business**
2. Order Transfer Effect
3. Conducts **AI** into networking

Challenges

1. **Mid- to Low-End Products still Affected by Chinese Manufacturing**
2. **'Made in America' Strategy': Building Localized Supply Chains**
3. **Transformation Growing Pains**

Operations Report

Global Footprint: Worldwide Presence

North America

Atlanta, GA
Denver, CO
Dallas, TX
LA, CA
NYC, NY
Toronto, ON

Europe

France
Germany

Asia

Taiwan
India
China
Vietnam

US Facility

Size: 55,000 ft² (5,100 m²)

Czech Republic Facility

Size: 55,000 ft² (8,800 m²)

After Sales Service

Taiwan Facility

Size: 200,000 ft² (18,580 m²)

RD Center & TAA Production

China Facility

Size: 300,000 ft² (27,870 m²)

Vietnam Facility

Size: 1,400,000 ft² (130,000 m²)

Mass Production

5

manufacturing sites for
“Vietnam + 2” w/ RMA
capabilities

Production Capacity of Vietnam Factory

