

LEO

XGS-PON

WiFi 7

5G FWA

DOCSIS 4.0

DOCSIS 3.1

Spokesperson's office Quarter Report

January 10, 2024

XGS-PON

DOCSIS 3.1

DOCSIS 4.0

WiFi 7

LEO

5G Small Cell E2E System

5G FWA

Comprehensive Confrontation Between China and the United States



2018-present

War Drives the Growth of the Military Communications Industry



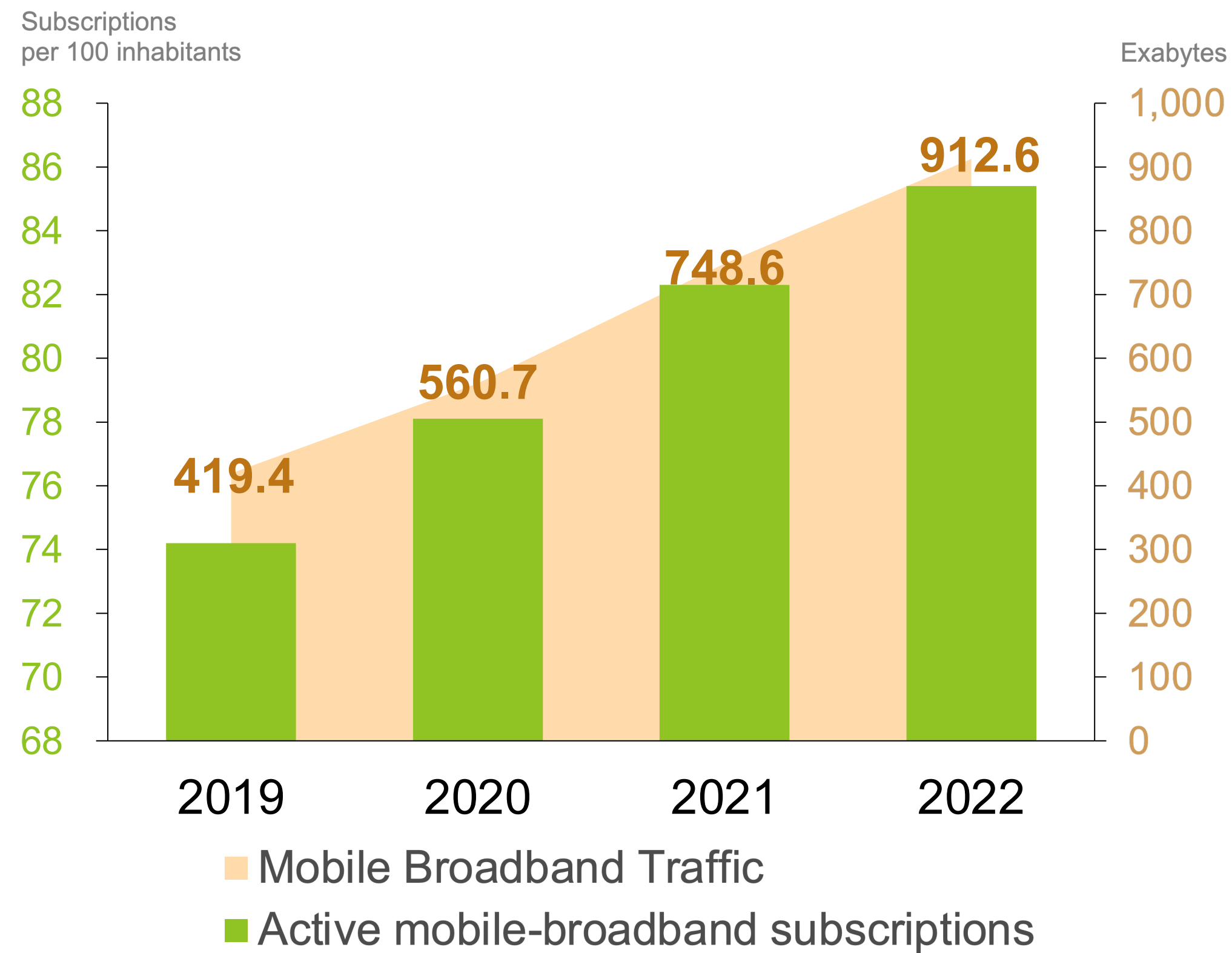
Ukrainian-Russian War



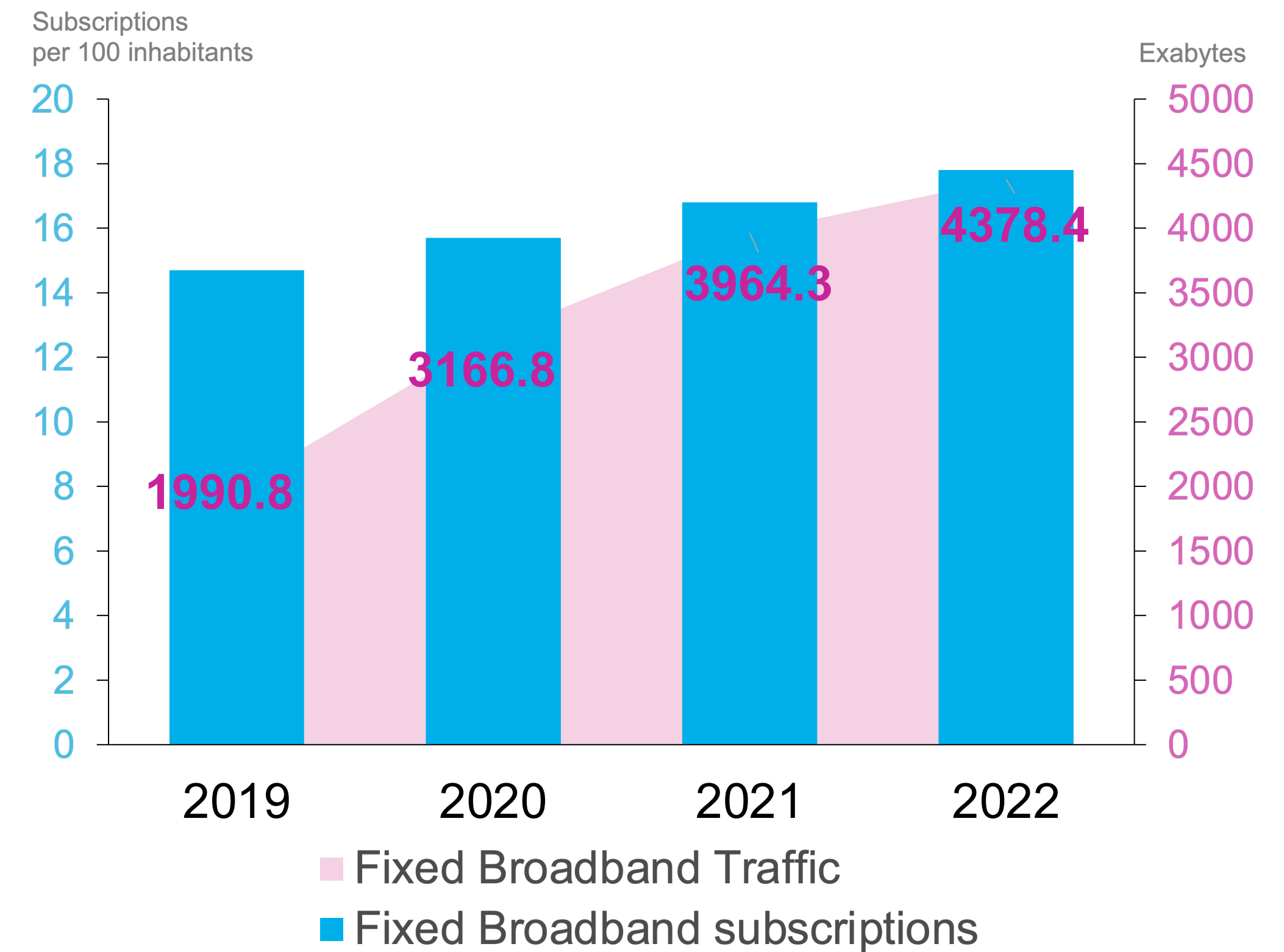
Israeli-Palestinian Conflict

Internet Use Keeps Rising

Mobile Broadband Penetration & Traffic

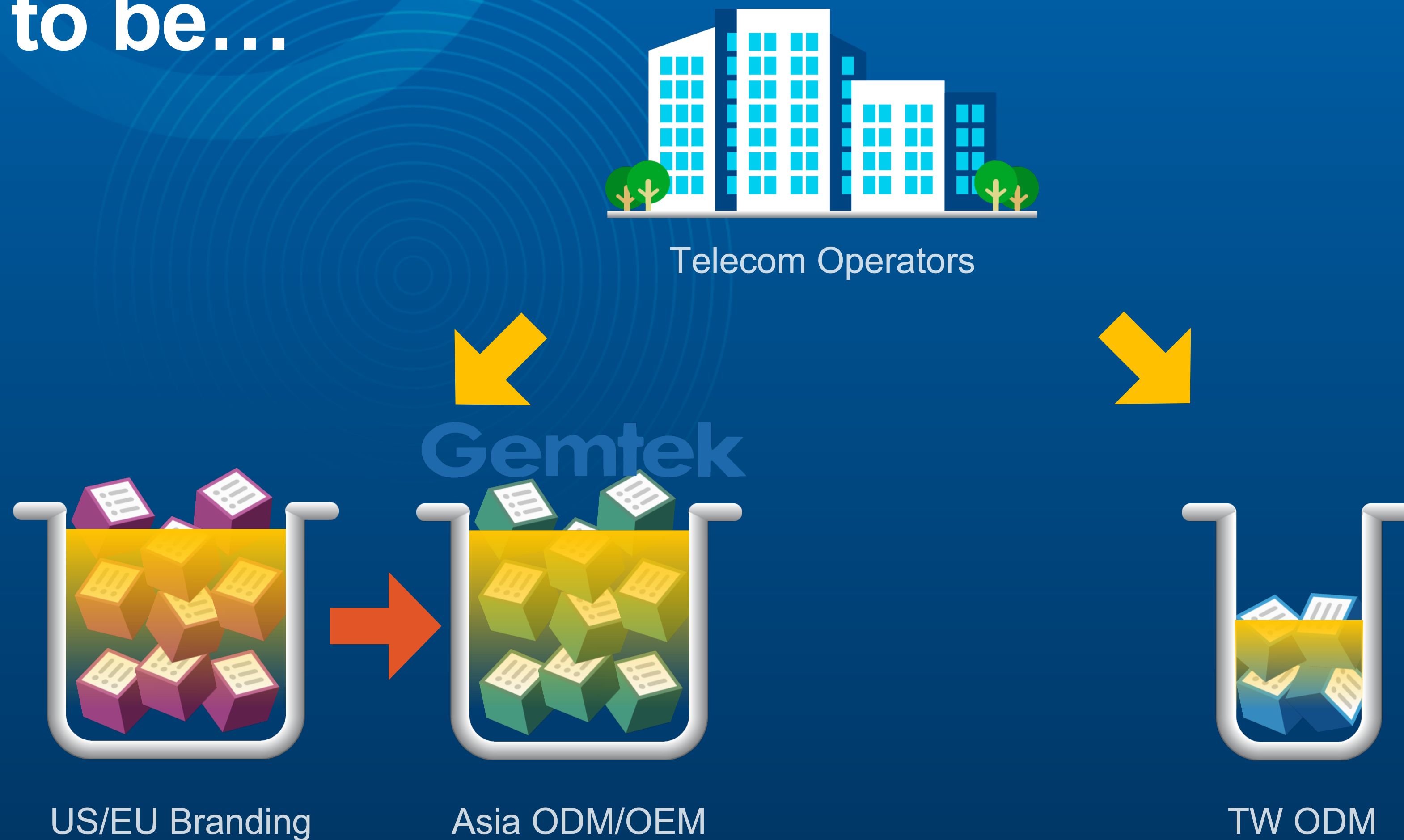


Fixed Broadband Penetration & Traffic



The Reshaping of Global Supply Chain

Used to be...

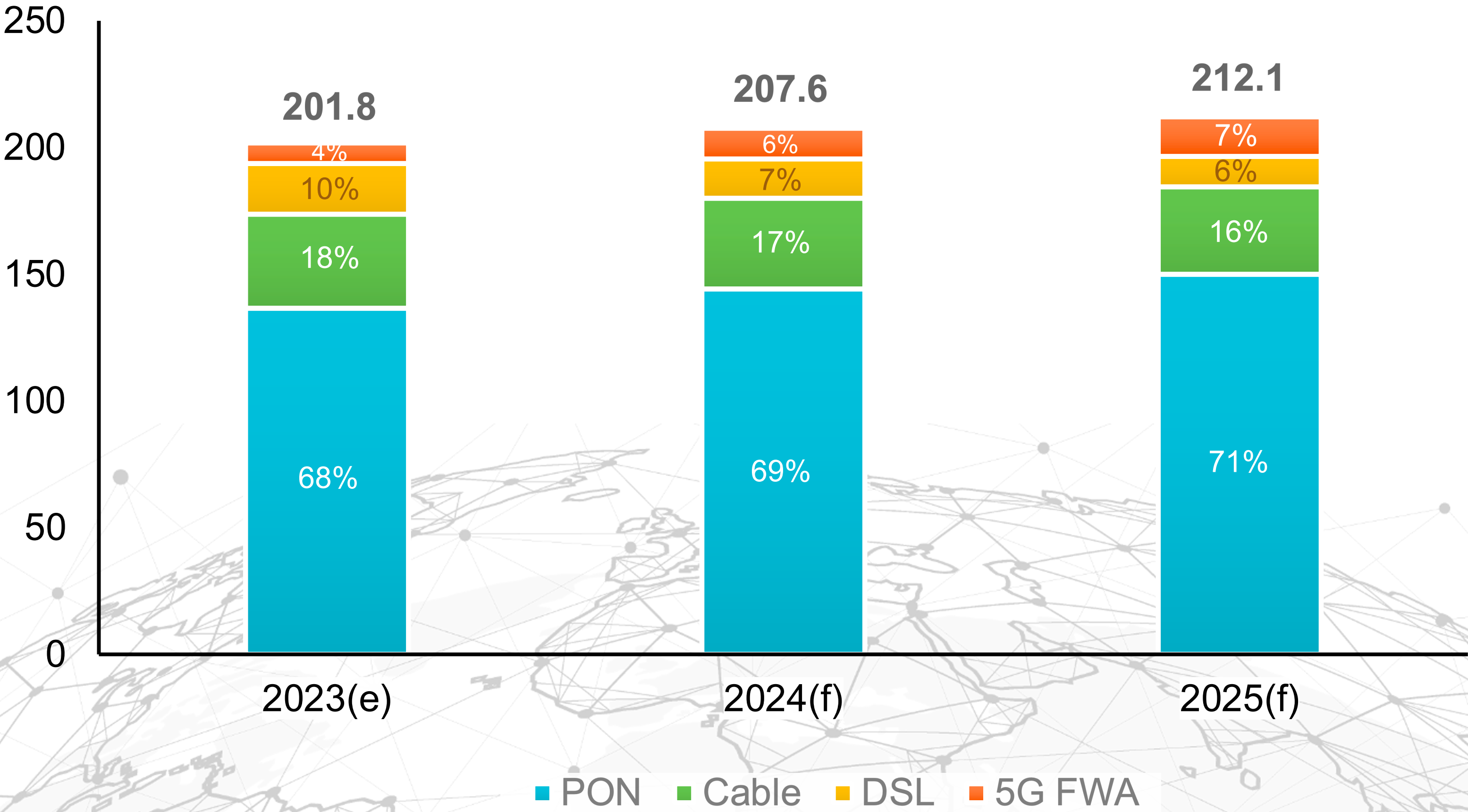


Present & Trend



Global CPE shipments, 2023(e)-2025(f)

Unit: Million



Continuous Growth



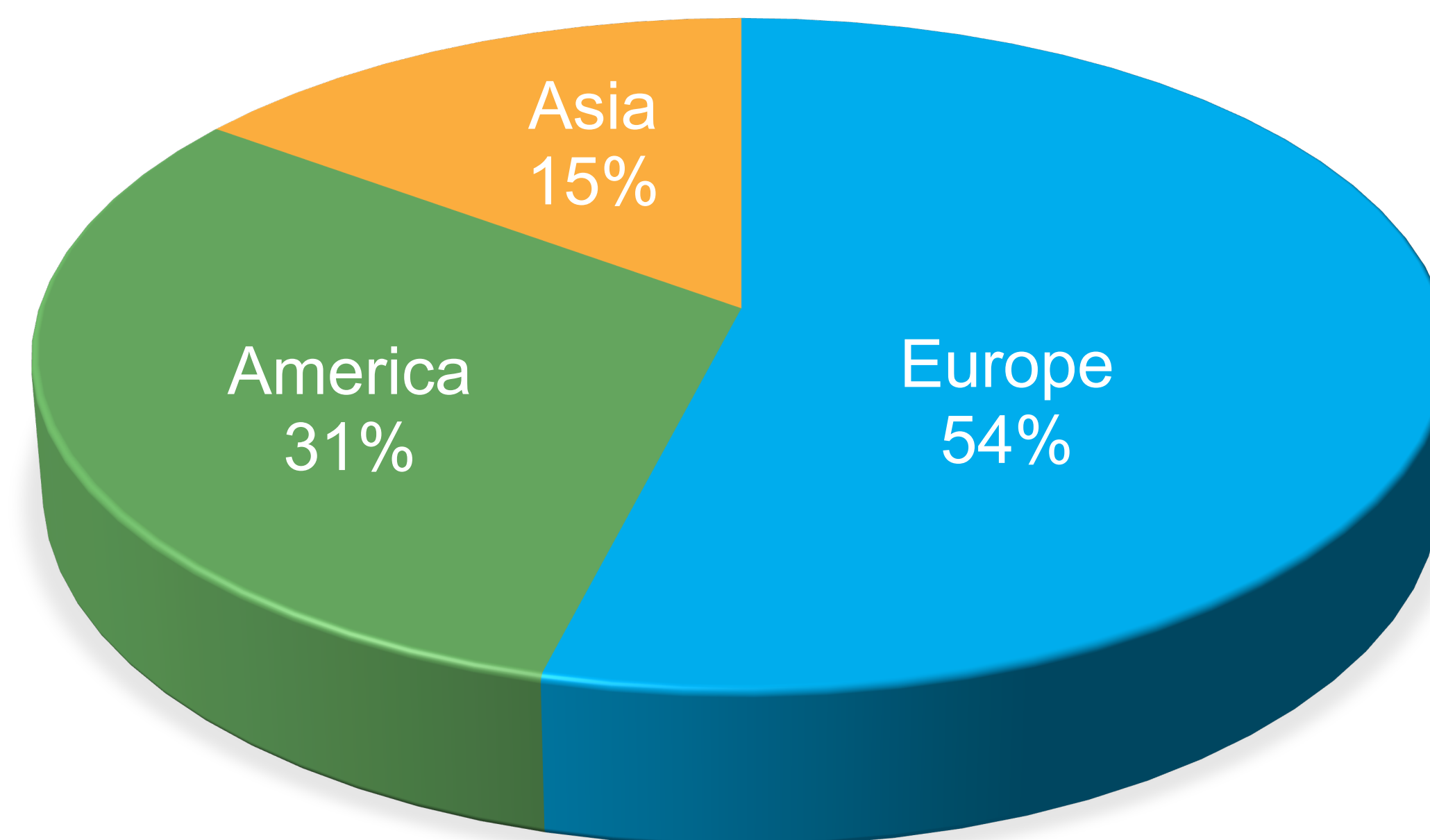
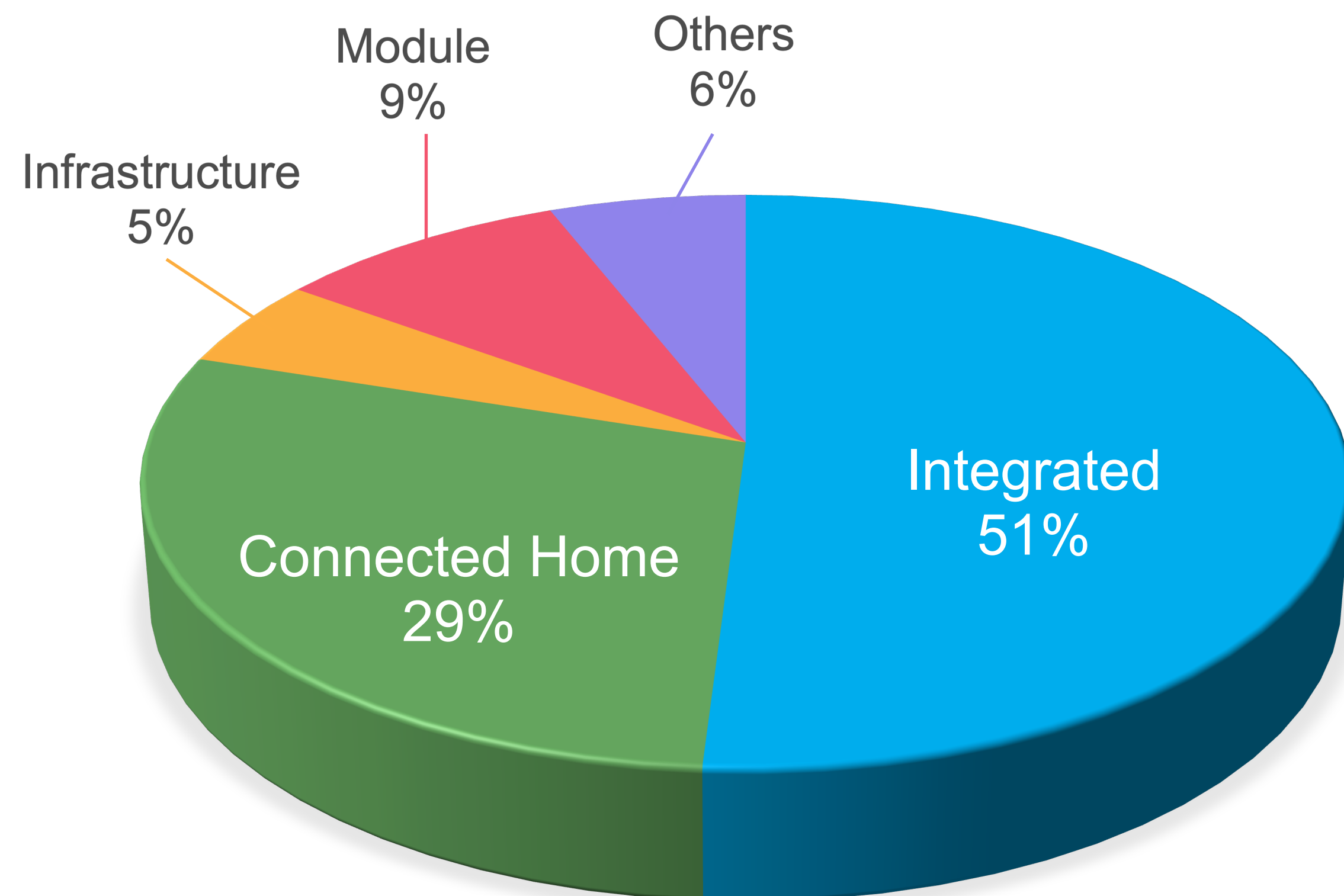
2022 Revenue : YoY **+21.77%**

Consolidated Comprehensive Income (IFRS)

In NTD (Thousand)	1Q 2023	2Q 2023	3Q 2023	1Q-3Q 2023	1Q-3Q 2022
Operating Revenue	7,063,009	7,013,592	6,156,474	20,233,075	19,369,253
Operating Cost	6,422,753	6,144,100	5,514,104	18,080,957	17,619,981
Gross Profit	640,256	869,492	642,370	2,152,118	1,749,272
Operating Expenses	566,343	588,155	588,236	1,742,734	1,536,356
Operating Profit	73,913	281,337	54,134	409,384	212,916
Non-Operating Income and Expenses	2,723	93,797	381,384	477,904	369,427
Pre-Tax Profit	76,636	375,134	435,518	887,288	582,343
Net Income	45,765	304,410	346,971	697,146	447,369
Basic EPS (NTD)	0.16	0.79	0.9	1.85 	0.66

In NTD (Thousand)	Oct. 2023	Nov. 2023
Operating Revenue	1,821,600	1,906,562

Product Breakdown By Revenue Q1-Q3



Global Footprint



Manufacturing Capacity



Hsinchu, Taiwan



Ha Nam, Vietnam



Kunshan, China

	2022	2023	2022	2023	2022	2023
Capacity (by product)	≈ 12%	≈ 3%	≈ 38%	≈ 67%	≈ 50%	≈ 30%
Capacity (by revenue)	≈ 5%	≈ 5%	≈ 45%	≈ 65%	≈ 60%	≈ 30%
SMT	5	4	12	14	22	16

Key Technologies Focus

