Gemtek
Wireless Broadband Anywhere

正文科技法人說明會

2022/12/29

議程

1 開場- 產業的現況與未來趨勢

2 營運報告

3 產業趨勢

4 Q & A

5 產品展示 & 下午茶享用

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產業現況與未來趨勢

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Wi-Fi 7 Networking

5G FWA / Fiber Broadband Communication

Satellite Communication

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網通設備市場呈現壁壘分明的局勢

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Why BROADCOM acquiring Symantec enterprise security business with $10.7 billion USD in 2019?

vmware with $61 billion USD in 2019?

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Internet Service is more than
Hardware performance and connectivity.

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Create a Better user experience

- ✓ Easy to install
- ✓ Devices/ Network Management
- ✓ Reliability
- ✓ Security

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美國家戶的聯網設備數量

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Source : Statista

Calix 市值 2020-2022年成長了10倍

Source : Companies Market Cap

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Fortinet 市值 2018 – 2022年成長了10倍

Source : Companies Market Cap

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正文科技的策略

Provide networking system software to our customers.

- Support multiple open source platform
- Wi-Fi management center
- Support OMCI
- Carrier level VoIP

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營運報告

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財務表現 (IFRS)

In NTD (thousand)	1Q 2022	2Q 2022	3Q 2022	1Q-3Q 2022	1Q-3Q 2021
Operating Revenue	5,172,589	6,492,947	7,703,717	19,369,253	17,302,318
Operating Cost	4,692,727	5,881,773	7,045,481	17,619,981	15,716,044
Gross Profit	479,862	611,174	658,236	1,749,272	1,586,274
Operating Expenses	478,269	514,173	543,914	1,536,356	1,224,544
Operating profit	1,593	97,001	114,322	212,916	361,730
Non-Operating Income and Expenses	146,091	41,695	181,641	369,427	123,646
Pre-Tax Profit	147,684	138,696	295,963	582,343	485,376
Net Income	126,663	89,423	231,283	447,369	410,512
Basic EPS（NTD）	0.17	0.14	0.57	0.88	1.14

In NTD (thousand)	Oct. 2022	Nov. 2022
Operating Revenue	2,943,618	3,033,007

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1Q-3Q 各產品組合所貢獻之營收

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全球布局

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各廠區產能

	新竹		越南		中國大陸	
	2022	2023	2022	2023	2022	2023
產能 (產量貢獻)	≈ 12%	≈ 5%	≈ 38%	≈ 50%	≈ 50%	≈ 45%
產能 (盈收貢獻)	≈ 5%	≈ 5%	≈ 45%	≈ 60%	≈ 60%	≈ 30%
SMT線體	5	4	12	15	22	18

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科技框架

Fixed Broadband

GPON / EPON

XGS-PON / 10G EPON/ DPoE 2.0

NGPON2 / 25G PON / 50G PON

Wi-Fi

Wi-Fi 5 IEEE802.11ac

Wi-Fi 6/6E IEEE802.11ax

Wi-Fi 7 IEEE802.11be

Wireless Access

CBRS /LoRa

LTE (Long Term Evolution)

5G Sub-6 / mmWave

Low Earth Orbit

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